

Leaders Developing Leaders Expanding Influence

5 Types Of Leadership

- Position
- Permission
- Production
- People Development
- Personhood

Level 4

A level 4 leader is basically working to replace himself

The ultimate objective is to expand influence through the development of other leaders

The Tree

A leader who has only followers around him or her will be constantly called upon to exercise his or her resources to “get things done”.

What Effective Leaders Know

Productivity comes through the
efforts of others

Understanding of
“the power of duplication”

Casting the Vision

It must be big enough for multiple
leaders

Recognition is a Valuable Motivator

The power of praise cannot be
ignored

*The Science Of
Leadership Development*

Learn To Mentor

Empower Others To Lead

Do not feel threatened by the
success of those under your
influence

Don't Keep Secrets

Become Talent Scouts

Compel Others
To Get Team Results

Suggested Qualities to Look for When Seeking a Mentee

Ross Perot

- Smart
- Tough
- Self-Reliant
- Long record of achievement
- Highly competitive

Doug Muren

- Innovative urge
- Above average passion for principles
- Lower than average need for affirmation
- High level of curiosity
- Track record of mastering failure

George Barna

- Teachable
- Spiritual maturity
- Sees leadership as an opportunity to serve
- Passion for the vision and leading others toward it
- Sufficient skill set to add value to the team

Randy Haugen

- Reliability factor
- Credibility with peers
- Confident
- Not guided by what others think
- Personal discipline

The Return of #15
Wait For It...