

# LEADER SHIFT

MAXIMIZING LEADERSHIP BY SHIFTING MINDSETS



ROGER GREEN, JR.

Nationally Acclaimed Speaker



# 3 LEADERSHIP MODELS

The Builder, The Fixer, The Worker

# UNDERSTAND YOUR VALUE

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- You don't belong in every arena.
- You were made different by design.
- Your present environment is not necessarily your final destination.

# WHO AM I?

1. The Builder
2. The Fixer
3. The Worker

# 3 COMMON CHARACTERISTICS

Each Model Has 3 Common Characteristics:

1. A PURPOSE
2. A THRILL
3. A PITFALL



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# THE BUILDER

The Master Planner



# THE BUILDER

**PURPOSE-** The founder. The Blueprint Maker.  
The Visionary.

- The greatest sacrifice will be made through the builder.
- The builder will often invest the most time, resources, and energy to the vision.

# THE BUILDER

**PITFALL-** Often doesn't have the best timing for when to call it quits. Largely, in part, due to the energy, time, and heart invested in the venture. The work is sometimes mentally connected to the “Builders” entire existence.



# THE BUILDER

**THRILL-** Seeing something that didn't exist, come to life because of one's efforts.

# WHAT'S THE REMEDY?

- In what ways can the “Builder” avoid the pitfalls?

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# THE FIXER

## The Master Strategist





# THE FIXER

## **PURPOSE-** The Maximizer

- The “Fixer” takes what has already been built and takes it to levels that the builder either had no time, energy, or ability to take it.



# THE FIXER

**THRILL-** “Fixers” love seeing something in a project that most either didn't see, or saw but couldn't figure out how to execute. Problem solving provides the ultimate fulfillment to the “Fixer”.

# THE FIXER

**PITFALL-** Often the “Fixer” doesn't have the best judgment on which project to take on and which projects to pass up. Their **IMMEDIATE** success has caused them to believe that they can conquer anything. One of their biggest successes can easily become one of the greatest tragedies.

# WHAT'S THE REMEDY?

- In what ways can the “Fixer” avoid the pitfalls?



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# THE WORKER

The Master Helper





# THE WORKER

## **PURPOSE-** The Adapter

- The “Worker” knows how to work with both the builder or the fixer.

# THE WORKER

**THRILL-** The “Worker” enjoys working behind the scenes, knowing that they were responsible for a great deal of the successes of a venture.

# THE WORKER

**PITFALL-** Often the “Worker” won't pursue great opportunities, because they've become so invested in being a worker without feedback or vision. They take ownership mentally, but in reality have very little stock in the ownership, direction, or responsibility of the venture.

# WHAT'S THE REMEDY?

- In what ways can the “Worker” avoid the pitfalls?



# KEY REFLECTION

Where do you see yourself now?

Where do you see yourself in the future?

**BONUS CONTENT**

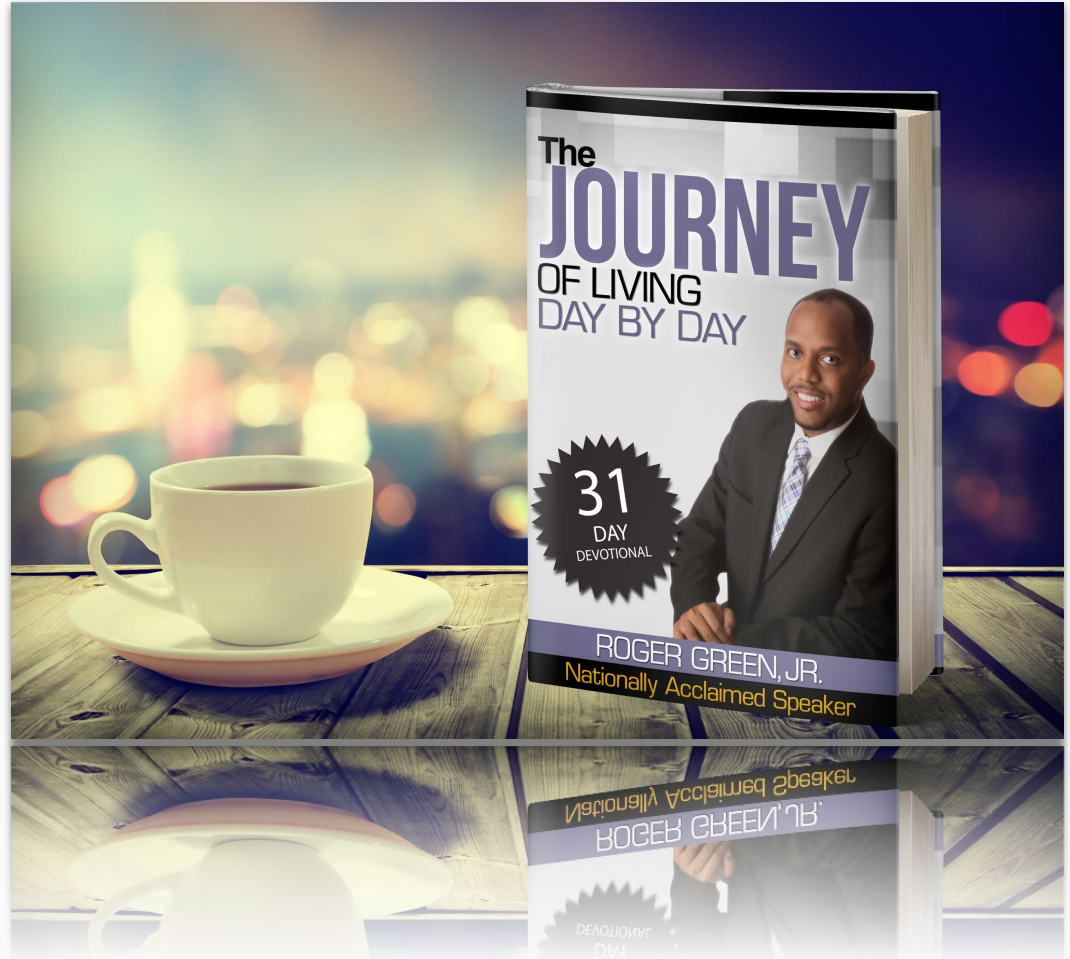


# The Journey of Living Day By Day

Purchase a copy at:

[www.rogergreenjr.com](http://www.rogergreenjr.com)

- 31 Day Devotional
- Daily Journal Entry
- Available for digital download on Amazon and iBooks.



# 30 DAY CHALLENGE

## STEP #1

(Purchase the Book)

<http://www.rogergreenjr.com>

## STEP #2

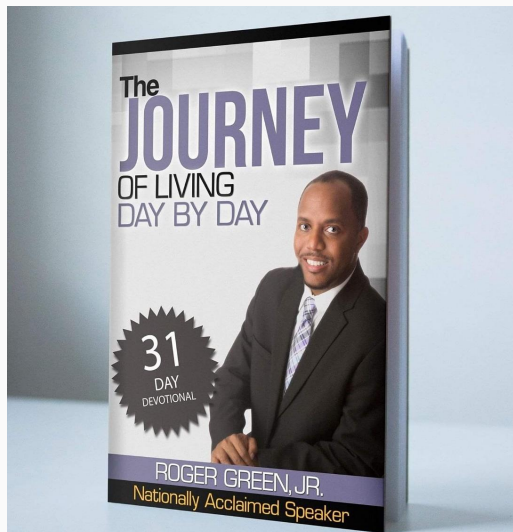
(OPT IN to the Challenge )

<http://bit.ly/journey30>

## STEP #3

(Join Facebook Group)

<http://bit.ly/ISLimpact>





# RECOMMENDED READING

## **John C. Maxwell**

- **The 21 Irrefutable Laws of Leadership**
- **Failing Forward**
- **The 360° Leader**
- **Winning with People**
- **Talent is Never Enough**
- **15 Laws of Growth**